FORM BXA-621P (REV 10-89)

U.S. DEPARTMENT OF COMMERCE BUREAU OF EXPORT ADMINISTRATION

REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT SINGLE TRANSACTION

(For reporting requests described in Part 769 of the Export Administration Regulations)

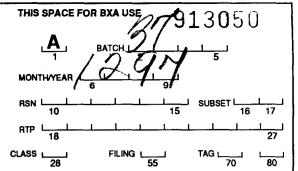
NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE

NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of commodities or technical data supplied in Item 11 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.

You can obtain this protection by certifying, in Item 10 of the report, that disclosure of the information referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 10, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 11 of the inspection copy of the report form and from the public inspection copies of the accompanying documents.

The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would fire place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.



This report required by law (50 U.S.C. App. §2407 (b) (2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part (769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

Instructions: 1. Complete all items that apply. 2. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 3. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy.)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 10, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy: of the documents submitted to exclude the specified information and remove the bottom of the Duplicate "Public Inspection Copy" of the report form relating to Item 11.

Public reporting for this collection of information is estimated to average one hour per request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503

of Commerce, Washington, D.C. 20230; and to the Office of Manag	gement and Bu	dget, Par	perwork Heduction Project (0694-0012), Washington, D.C. 20	503			
1a. Identify firm submitting this report: Name: TUTCO, INC. Address: 500 GOULD DRIV8 City, State and ZIP: COOKEVILLE, TN 38506 Country (If other than USA): Telephone: 625-432-4141 Firm Identification No. (If Known): 205296 29-34	Specify firm type: XD Exporter Bank Forwarder Carrier Insurer Other		1b. Check any applicable box: Revision of a previous report (attach two copies of the previously submitted report) Resubmission of a deficient report returned by BXA (attach form letter that was returned with deficient report) Report on behalf of the person identified in Item 2 Dual report on behalf of self and the person identified in Item 2				
 If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled Foreign subsidiary, exporter, beneficiary); 		3. 1	dentify exporting firm, unless same as Item 1a or 2:				
Name		ı	Name:	,			
Address:		,	Address:				
City, State and ZIP:			City, State and ZIP:				
Country (if other than USA):			Country (if other than USA):				
Type of firm: (see list in item 1a)			Firm Identification No. (if known):				
Firm Identification No. (if known):			36-	-41 42			
4. (a) Name of boycotting country from which request orginated: KIWATT		5. I	Name of country or countries against which request is directed	:			
(b) Name of country directing inclusion of request, if different from (a) above:	43-44]	ISRAEL, SOUTH AFRICA & EGYPT	45-46			
6. Reporting firm's reference number (e.g., letter of credit, custome		7. [Date firm received request: (use digits for month/day/year)	45-46			
invoice): P0 #510-30778/411	71-77		9-12-97	47-52			
8. Specify type(s) of document conveying the request:	☐ Letter o	credit		Submit			
 Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request) 	•	•	ase order/accepted contract/shipping instruction der/proposal/trade opportunity	two copies of each document or relevant			
Unwritten, not otherwise provided for (make transcript of request and submit copies) 53-54	☐ Questio☐ Other w		t related to a particular dollar value transaction) secify)	page in which the request appears			
9. Decision on request: (Check one) Have not taken and will not take the action requested.			Have taken or will take the action requested but in for (attach detailed explanation).	a modified			
 Have taken or will take the action requested. Have taken or will take the action requested and claim it is subject to a grace period (attached detailed explanation). 	56-	57	Unable to report ultimate decision on the request a will inform the Bureau of Export Administration of ten days after decision is made.	at this time and the decision within			
Additional Information: The firm submitting this report may, if it so desires, state on a seperate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying, subject to the right to protect certain confidential information from disclosure described in Item 10.							
10. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign below) 1. We) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in: (i) Item 11 below (If you check this box, be sure to remove the bottom of the Duplicate (Public Inspection Copy) of the report form relating to Item 11.) (ii) Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of the documents submitted to exclude the specified information.) would place a United States person involved at a competitive disadvantage, and I (We) request that it be kept confidential. 2. I (we) authorize public release of all information contained in the report and in any attached documents. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.							
Sign here in ink Town Car Deward		ype or pr	int PAMELA BOWERS/CREDIT ADM. Date 1	.0-8-97			

YUSUF AHMED ALGHANIM & SONS W.L.L.

P.O. Box: 223 Safat, 13003 Kuwait Tel.: 4842988 / 4843988 Telex: 44900 GANIM - Cable Address: AUTOARABI Comm. Reg. No. 5744 - Capital 2 000 000 K.D.

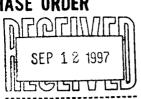


بيوسف احمدالغانم وأولاده ذ.م.

صَ.بَ: ٢٢٣-الصَفاة 13003 -الكويت تلفون ۸۸۸ آمکنه ۵ ۵۵۵۵ آمکنی تلفون ۸۸۲ آمکنه ۵۸۲۳ ۲۸۲۳ تسلکس : ۲۶۹۰ غانم ~ العنوان البرقی ، امتوعکریی سجل تجاری رقم ، ۷۷۲۵ - راس المال ، ۲۰۰۰ ، ۲۰۰۰ د . ک

PURCHASE ORDER

510 N₂ 30778/411



Date 21 / 8 / 97

TUTCO INC.,		
500 GOULD DRIVE, COOKEVILLE, TN 38501		
U.S.A FAX: 1 615 432 4140 lease enter our order for the attached as per following		Page 1 of 2
nvoice to : YUSUF A. ALGHANIM & SONS WLL		Order Approx. Value
ENGINEERING GROUP P.O BOX:223 SAFAT- 13003 - KUWAIT		
Sorra- 1.000 - Natal		SHIPPING MARKS
Consign to : AS ABOVE		SEE ATTACHED
Shipping Instructions - Via : SEA FREIGHT IN ACCORDA	NCE WITH INSTRUCTION	XXXASEXNXX IS OF OUR FREIGHT
FORWARDER M/S ALGHANIM FORMS OF Payment: SIGHT DRAFT		TEL: 473 6083 FAX: 476 2710
Special Instructions: PLEASE REFER TO THE ENCLOS	SED INSTRUCTIONS FOR	DOCUMENTATION, WHICH
SHOULD BE STRICTLY ADHERED		
PLEASE ACKNOWLEDGE RECEIP	r.	
COPIES DISTRIBUTION 1. (White : Supplier. 2. (Pink) : Accounts/E.D.P. 3. (Blue) : Shipping Dept. 4. (Green) : Originator Floating File, 5. (Yellow) : Originator Order File. 6. (Yellow) : Cash & Banking.	1	ALGHANIM & SONS W.LL
		ire
		From 510 / 1272 / A

N.P:

Please let us have your E-mail address by return for future c

Public Inspection Copy

ORDER No.: 510 /30778/411

Page 2 of 2

					1
Item	Part Number	DESCRIPTION	Qty.	Unit Cost	Remarks
31 32	36 45		46 52	56 6	62 63 69
	*	TUTCO OPEN COIL SLIP IN TYPE DUCT HEATER WITH AUTO & MANUAL UNIT SAFTY CUT OUT GALVANISED SHEET FRAME ELEMEN SUPPORT, GALVANISED TERMINAL BOX WITH CONNECTOR ALL DUCT HEATERS SINGLE STAC SUITABLE FOR 415,3PH,5OHZ CONTROL			
l		DUCT HEATER	!	\$	
	*	20X11 3/4" 4KW	T		
		TOTAL:EX.FACTORY VALUE USD. * PACKING: SEA WORTHY EXPORT/PACKED DELIVERY: 4 WEEKS TO IMPROVED.		alr	

Form 510 / 1272 / B

YUSUF AHMED ALGHANIM & SONS W.L.L. P.O.Box: 223 - Kuwait - Telex: 44900

DOCUMENTATION INSTRUCTIONS TO ALL SUPPLIERS



YUSUF A. ALGHANIM & SONS W.L.L.

P.O.BOX 223 Safat, 13003 Safat Kuwait Tel: (+965) 484 2988 Telex: 44900 Ganim KT Facsimile: (+965) 484 3015

TO ENSURE CLEARANCE OF GOODS IN ACCORDANCE WITH KUWAIT IMPORT REGULATIONS ALL THE FOLLOWING POINTS MUST BE ADHERED TO. ANY FAILURE TO COMPLY WITH THESE INSTRUCTIONS SHALL RENDER THE SUPPLIER LIABLE TO COSTS AND DAMAGES INCURRED BEING CHARGED TO HIS ACCOUNT.

ADDRESS

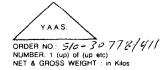
All consignments must be addressed solely to:

Yusuf A. Alghanim & Sons W.L.L. P.O. Box 223 Safat 13003 Safat Kuwait

as the consignee

SHIPPING MARKS

Our standard Shipping Marks are as follows:



BILL OF LADING (B/L)

A standard ocean freight Bill of Lading is required All particulars mentioned therein must exactly match those described in the Packing List and Commercial Invoice, also in the Certificate of Origin. The total number and kinds of the packages and a description of the goods contained therein must also be shown and must tally with those particulars mentioned in the packing list and commercial invoice. If shipment is containerized, the serial number of containers must be clearly shown in letters or numbers or the combination of both.

AIR WAYBILL (AWB)

A Standard Airfreight AWB is required. All information must exactly match that described on the packing list and commercial invoice. The expression rCONSOLIOATION. Should never appear as such is not allowed under Kuwait Customs Regulations. The actual contents and commodities nust

Important: In CIF and C and F shipments the supplier should make sure that the Carrier, whether by sea or by air abidus by the laws, rules and regulations concerning Israel Boycott and provide a written statement hat the vessel or aircraft is not scheduled to call at any Israeli Port or Anport and that the vessel or aircraft is not Israeli owned or blacklisted.

COMMERCIAL INVOICE

The commercial invoice must give a brief description of each item including the item unit price, total invoice value, total number of packages, net weight, gross weight and the manufacturer's name and address. The following statements must appear on the commercial invoice:

Goods Manufactured by: (actual name of manufacturer)

Address of Manufacturer: (full address of manufacturer)

All commercial invoices should contain the following declaration:

"We, the manufacturers (suppliers...distributors...as the case may be') of the goods, hereby certify that the goods a similar or israeli or South African origin nor do they contain any Israeli or South African materiels, parts or components.

We further certify that each piece of the goods carries the name of the country of origin in a non-detachable and non-alterable way and is printed on the cartons or cases as the case may be. We further declare that we are not a parent or a branch or a subsidiary or an affiliate of any Israeli boycotted or blacklisted company."

NOTE: 1. It is not sufficient for invoices to be prepared on proprinted forms' unless all the above information is included.

2. These instructions also apply when samples of no value are imported into Kuwait.

CLEARING AGENT

Our Clearing and Forwarding agent is:

TEL: (+965) 474 5533 TELEX: 31909 SATRAN KT

and therefore they must be stated on the B/L or AWB as the "Notify Party".

CERTIFICATE OF ORIGIN

The certificate of origin must give a general description of the goods, refer to the commercial invoice number, state the total number of packages, net weight, gross weight and again, the following statements must appear thereon:

Goods Manufactured by: (actual name of manufacturer) Address of Manufacturer: (full address of manufacturer)

The Certificate of Origin should fully comply with all the requirem laws, rules and regulations concerning the Boycott of Israel.

The said certificate must be legalized in the country of origin by the relevant Arab Chamber of Commerce. If such a Chamber does not exist then the Certificate of Origin must be legalized by the local Chamber of Commerce and attested by the Kuwait Embassy/Consulate or any other Arab Embassy/Consulate, but with the exception of any Egyptian Authorities.

Authorities.

Should any Government restrict the manufacturer's name and address being mentioned in the Certificate of Origin or the commercial invoice, a separate document must be issued by the supplier or shipper stating the manufacturer's name and address and referring to the respective Certificate of Origin and commercial invoice. The document must be duly attested by a Notary Public, legalized by the relevant Arab or Local Chamber of Commerce, be attached to the Certificate of Origin, legalized and attested by the competent Arab Consular services as explained above and accompany all the other shipping documents.

A detailed packing list is required showing number and contents of each package, net and gross weight of each package, total number of packages and net and gross weight of total consignment. The packing list should also refer to the commercial invoice number.

TRANSMISSION OF DOCUMENTS

SEA FREIGHT SHIPMENTS

As and when shipment has been effected, TWO sets of copy documents viz:

• Bill of Lading
• Commercial Invoice
• Certificate of Origin
must be forwarded immediately by courier to Yusuf A. Alghanim for the attention of the respective purchasing department and to arrive 10 days prior to arrival of the vessel.

AIR FREIGHT SHIPMENTS

As and when shipment has been effected, a telex should be sent to the relevant Yusuf A Alghanim purchasing department giving details of the consignment including

Actual Flight Date
Number of Packages
Gross Weight
Value of Consignment

ONE set of copy documents, viz:

• Master Air Waybill

• Packing List

• Commercial Invoice

• Certificate of Origin

should be sent along with the consig

ALGHANIM SAHARA TRANS, W.L.L. P.O. BOX 22388 SAFAT, 13084 SAFAT, KUWAIT TEL: (+965) 474 5533

ALL DOCUMENTS MUST REFER TO EACH OTHER AND MUST (ALLY AS REGARDS ALL THE PARTICULARS OF THE GOODS NAMELY BUT NOT LIMITED TO THE TOTAL NUMBER OF PACKAGES, DESCRIPTION, WEIGHTS OF THE GOODS. THE WORDS "PERSIAN GULF" SHOULD NOT APPEAR ON ANY DOCUMENTS AND ALL DOCUMENTS SHOULD BE PREPARED IN EITHER THE ARABIC OR ENGLISH LANGUAGES, NO OTHER LANGUAGES ARE PREMISSIBLE. ANY DESCREPANCY IN THE DOCUMENTS WILL NOT BE ACCEPTED BY THE KUWAIT AUTHORITIES AND THE GOODS SHALL BE HELD PENDING RECEIPT OF CORRECT DOCUMENTATION. CORRECTIONS OF ANY KIND ON THE DOCUMENTS MUST BE STAMPED AND SIGNED BY THE RESPECTIVE ISSUING AUTHORITY. DOCUMENTS SHOWING ANY SIGN OF ALTERATION WITHOUT PROPER ENDORSEMENT WILL BE REJECTED BY THE KUWAIT AUTHORITIES. SHOULD ANY DESCREPANCY OR REJECTION OF DOCUMENTS BY THE AUTHORITIES CAUSE ANY DELAY IN CLEARING THE GOODS AND DEMURRAGE IS CHARGED THEN WE SHALL HAVE THE RIGHT TO DEBIT THE SUPPLIER'S ACCOUNT WITH ALL COSTS AND DAMAGES.